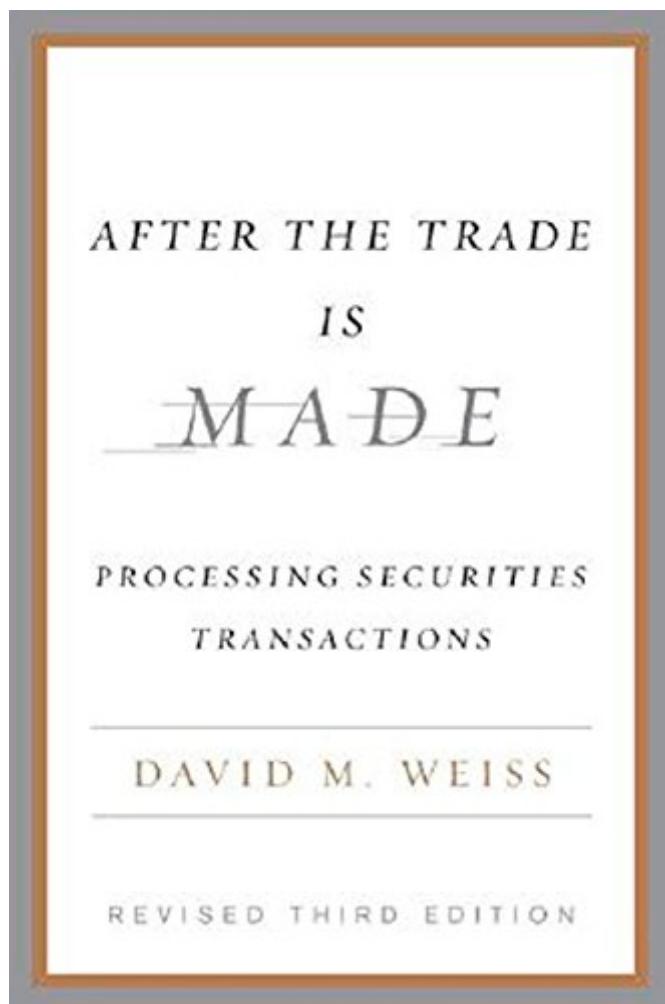


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# After The Trade Is Made, Revised Ed.: Processing Securities Transactions



## Synopsis

The fully updated classic guide to the mechanics of securities processingâ "a must for professional investorsÂ This third edition ofÂ After the Trade Is MadeÂ reflects the changes that have taken place in recent years as a result of new products, technological breakthroughs, and the globalization of the securities industry. Comprehensive and easy to understand, it provides brokers, operations personnel, and individual investors with definitive and up-to-the-minute explanations of each step in the trading processâ "from the moment a customer decides to buy or sell a security through the final requirements of record keeping.Written for both securities professionals and individual investors, whether domestic or in other countries, this new edition clearly explains the core of underwritings, new and established trading markets, transaction processing, margin, and moreâ "while providing critical insights into the most recent wave of industry changes.David M. Weiss, a veteran securities professional, traces the entire process of buying or selling a security, from order management to transaction processing to the final posting on the firmâ ™s books and records. He covers the specialized attributes of each function in a typical brokerage firm, as well as their relationships with commercial banks, transfer agents, clearing corporations, and depositories.After the Trade Is MadeÂ is the definitive resource for anyone eager to understand and confidently navigate the vast and often surprising world of securities.

## Book Information

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## Customer Reviews

I wish this book was recommended for business school. It would have made studying for exams much easier. The best parts about the book are:(1) Descriptions and examples of various financial instruments(2) Insights into the trading process(3) A look into back office functionsA lot of the knowledge from this book cannot be derived in one course at school, and most schools do not teach about the backdrop behind the markets. Overall, a very useful book for business students, traders, bankers, and anyone interested the markets or finance in general.

A great book to get a general overview of brokerage firms and their activities. It goes into verbose details about all aspects of the fictional firm which may make it seem to others as dry but to me, it makes the concepts being explained very clear. As of 2014, it might be dated (published in 2006) but still a good tool.

The topics suggested by the title (settlement, etc) are well addressed, but the first half of the book is dedicated to marketplaces and here the book comes up short. Many recent market developments, even those that were in place at the time of writing, appear to be inadequately or inaccurately addressed. Examples: ATSes/ECNs are much more center stage than the book would suggest and are not sufficiently discussed. Hybrid market mechanics are not discussed much. Dark pool liquidity is not addressed. Options market making is not addressed beyond a single paragraph that sheds no light into how Citadel et al make continuous markets electronically. And unfortunately, given that the major development of Reg NMS took place after the book, this makes the marketplace info even less useful.

Good comprehensive read. Topics of post trade is covered in good depth.

Good book for starters and reference.

Great introduction to all financial instruments and their workflow.

As expected.

I bought this book as someone recommended me reading this to understand the trading and behind the scenes stuff. It is easy to follow and very detailed, but of course very old and now we have everything computerized. This book was written before the technology times. For \$4 it is not bad.

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